

Private & Confidential

Pricing Adjustment Notification – Effective May 14th, 2025

Dear Valued Customer,

The steel industry continues to experience significant cost pressures due to rising raw material prices, increased production expenses, and ongoing supply chain challenges. Recent pricing adjustments from North American steel mills and paint coating manufacturers, along with elevated packaging and freight costs, have further contributed to these inflationary trends.

At Westman Steel, we remain committed to delivering premium products and outstanding service while upholding the reliability and support you have come to expect. We have implemented numerous internal efficiencies and leveraged strategic sourcing initiatives in an effort to mitigate the impact of these rising costs. Despite our best efforts, a price adjustment is now necessary part of Canadian market.


Effective May 14th, 2025, the following changes will be implemented:

- A **5% price increase** will apply to all products in **Ontario, Quebec, and the Atlantic provinces.**
- **No pricing changes** will be made at this time for **British Columbia, Alberta, Saskatchewan, Manitoba, or the Territories.**
- Updated price lists will be distributed in advance to support your planning and budgeting efforts.

We understand that price changes can impact your business, and we are committed to supporting you through this transition. Should you have any questions or require additional information, please feel free to contact me directly or reach out to your local Westman Steel representative.

We greatly value your continued trust and partnership and thank you for your ongoing business. We look forward to serving you in the months and years ahead.

Sincerely,



Greg Gardenits
National Director of Sales and Marketing
Westman Steel Industries

Cc, Jackie Lundrigan