



Important Notice: Steel Surcharge Effective May 5, 2026

Dear Valued Customer,

We would like to inform you of an important update that will impact our pricing structure. Due to the recent implementation by the Government of Canada of a 25% tariff on imported steel products including the European Union, we are experiencing a significant increase in our material costs. Despite our efforts to absorb these additional expenses, the magnitude of this change makes it necessary to share a portion of the impact.

Effective May 5th, 2026, a surcharge of 15% will be applied to all sales invoices and will appear as a separate line item labeled "SURCHARGE." The remaining 10% of the tariff cost will be absorbed by BTR Systems Inc.

This decision was not made lightly. We remain committed to minimizing the impact on our customers while continuing to provide the quality and service you expect from us. Should you have any questions or require further clarification, please do not hesitate to contact us. Thank you for your understanding and continued support.

Sincerely,

BTR Systems Inc.